



PRESS RELEASE

Prince George's County Economic Development Corporation Announces Partnership with Lerch, Early & Brewer to Support of Small Business Community

Largo, MD – Today, the Prince George's County Economic Development Corporation (EDC) is pleased announce its partnership with Lerch, Early & Brewer, a full-service regional law firm that will focus in serving the EDC's Innovation Station Business Incubator (ISBI) members and the greater Prince George's County business community. As part of the year-long agreement, Lerch Early will host a series of four virtual workshops, each focusing on legal topics relevant to emerging and small businesses, with an emphasis on the elements of doing business in Prince George's County and Maryland overall.

"We're thrilled to be partnering with the Prince George's County EDC and Innovation Station, and we're looking forward to sharing our knowledge and experience with Prince George's businesses," said Steve Robins, Managing Partner at Lerch Early. "Lerch Early & Brewer wants to be supportive of business owners and share our expertise on business and tax; labor and employment; company formation, contract law, bankruptcy, commercial lending, and land use among others."

The first virtual workshop, *Guidelines and Tips for Buying or Selling a Business*, will take place on Friday, September 25, 2020 at 12:00 p.m. Lerch Early corporate attorneys Raymond Sherbill and David Kay will discuss what goes into moving a business, including business valuation, the role of brokers, tax considerations, and structuring the deal.

"The Economic Development Corporation welcomes Lerch Early to Prince George's County and appreciates this opportunity to provide quality legal resources to the County's business community," said David Iannucci, President and CEO, Prince George's County Economic Development Corporation. "By leveraging our Innovation Station Business Incubator, we are working to ensure companies of all sizes and backgrounds gain the knowledge and resources they need to foster business retention, expansion and recruitment opportunities."

As another important aspect of the partnership, Lerch Early will provide one-on-one counseling to ISBI members and COVID-19 Business Recovery Initiative applicants. The second workshop is scheduled for Thursday, October 22nd and will focus on the *ABCs of Business Formation*., Lerch Early attorneys Paul Alpuche and Emily Hagan will lead this webinar.

You can register for the free webinar here: <https://www.lercheearly.com/events/guidelines-and-tips-for-buying-or-selling-a-business>.

For more information, visit www.pgcedc.com/events-calendar and search Lerch Early.

